



BTU

OCTOBER 2020

YOUR BRIEF TRADE UPDATE

YOUR VIRTUAL ENERGY EXPERIENCE

Thank you to those of you who attended our first Virtual Energy Experience! As with many new innovations, things did not go exactly as planned and for this we apologize. We value your time and we will continue to make improvements for the future. For now, we want you to have access to all the great content from the online summit.

The Energy Efficiency team will be reaching out soon to all who registered to provide details on how to access the recorded content. For more information or questions, please contact us at pgnsgradeally@franklinenergy.com.



CONDENSING UNIT HEATERS WEBINAR

Please join us for this month's [PGL/NSG Monthly Trade Ally Engagement Call!](#) Ryan Hoger from **Temperature Equipment Corporation** will be presenting on condensing unit heaters.

- Date: Wednesday, October 28, 2020
- Time: 8:00 AM – 9:00 AM (CDT)

OFFER YOUR CUSTOMERS A NO-COST BOILER TUNE-UP AND HAVE THE REBATE PROGRAM PAY YOU.

See below for the updated [BTU checklist](#). Customers are eligible for a boiler tune-up rebate once every 3 years.

Process and space heating tune-ups have been raised to \$0.50/MBH input boiler size (capped at \$1,500 space heating and \$3,000 for process).

Learn more

2021 NEW PROGRAM IDEAS

Here are some new prescriptive measures we are considering for 2021:

- Boiler chemical descaling
- Economizer repair and optimization
- stack economizer for boilers serving HVAC loads
- Stack economizer for boilers serving process loads
- Small business furnace tune-up
- Destratification fan
- Packaged RTU sealing
- Wireless pneumatic thermostats
- TRV's (only for multi-family)

If you have a suggested new measure or any updates for 2021 please e-mail: [Glenn Maxam](#)

PROGRAM BONUS UPDATES

Peoples Gas public sector customers through December 31, 2020

150% rebate increase on everything except:

- Steam trap testing
- Steam & hot water boilers
- Custom projects

Boiler tune-ups

- Up to 100% of project cost or \$2,500 (increase from \$1,500)

Custom projects

- Lifting the cap on the project cost from 75% to 100%

North Shore Gas small and midsize business customers (limited time while funds last)

150% rebate increase on everything except:

- Steam trap testing
- Steam & hot water boilers
- Custom projects
- Final applications submitted 8/26/2020 or later
- Cannot be combined with any other SMB bonuses (multi-measure bonus)

Boiler tune-ups

- Up to 100% of project cost or \$2,500 (increase from \$1,500)
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Contact Us:

Glenn Maxam

Business Programs

gmaxam@franklinenergy.com

Chris Morris

Residential Program (HVAC/Water Heating)

cmorris@franklinenergy.com

Dattony Nguyen

Multi-Family

dnguyen@franklinenergy.com

Rick Hild

Residential Program (Weatherization)

rhild@franklinenergy.com

Cristina Lopez

Residential Program (HVAC/Water Heating)

clopez@franklinenergy.com